



# AGCVA eBulletin

Volume XXXIII No. 11

June 30, 2017



## Virginia Brings Home the Medal

SkillsUSA Champions: The Emerging Leaders of our Industry

Last week in Louisville, Kentucky hundreds of Virginia students were putting it all on the line as they showcased their skilled talent on the SkillsUSA competition floor. The National Leadership and Skills Competition drew over 16,000 attendees and competitors. Of the thousands of students competing, Virginia was represented in the construction cluster events by 15 Virginia State Competition 1<sup>st</sup> place winners – and they were hungry for more!



*Tyler Shanley of Bedford Science and Tech Center Receiving his Bronze Medal*

Three days of testing, interviews, and a hands-on project all led to an electric awards ceremony on Friday night. I am pleased to announce that all our hopefuls

performed extremely well. Beyond

that, two of our Construction Cluster competitors were honored with the coveted hardware!

Congratulations to Tyler Shanley (Bedford Science and Tech Center) for bringing home the bronze in Building Maintenance. Congratulations to Elijah Williams (Triplett Business and Tech Institute) for snatching the

Silver in Masonry. Virginia also now has two of our very own SkillsUSA National Officers that round out an elite team of 15 students. Hunter Radford is a carpentry student who has secured a seat in this esteemed peer-selected position. These students represent our industry and they represent it well.



*Elijah Williams of Triplett Business and Tech School on Competition Day*

Special thanks to Jenny Stadheim with the Central/Roanoke Districts and Missy Gupton with the Piedmont/Valley Districts for financially supporting these students in their National endeavors. How great to have our



*Brad Ridder (left) and Hunter Radford moments after being elected as our SkillsUSA National Officers*

AGCVA thumbprint on these *Champions at Work!*

## OSHA Issues Proposal to Extend July 1 Deadline for Submitting Electronic Injury and Illness Records

### *Announces Intent to Review Controversial Recordkeeping Rule Covering Drug Testing*

On June 28, 2017, the Occupational Safety and Health Administration (OSHA) formally [proposed a rule](#) to extend the original deadline for contractors to electronically submit their 2016 injury and illness data (Form 300A) from July 1, 2017, to December 1, 2017. OSHA now expects to launch the electronic data collection system by August 1, 2017, allowing contractors four months to familiarize themselves with the new system. AGC will submit comments—due July 13, 2017—in favor of the extension.

OSHA also announced its intention to issue a separate proposal to reconsider, revise, or remove other provisions of the controversial May 2016 injury and illness recordkeeping final rule. The provisions under future consideration could include the [anti-retaliation provision](#) that focuses on post-incident drug testing, disciplinary policies, and safety incentive programs. OSHA will seek comment on those provisions in that separate proposal and AGC will again detail its concerns, as it did with the head of OSHA [last year](#).

## OSHA's Campaign to Prevent Heat Illness in Outdoor Workers

### Heat Safety Tool

When you're working in the heat, safety comes first. With the OSHA-NIOSH Heat Safety Tool, you have vital safety information available whenever and wherever you need it – right on your mobile phone.

The App allows workers and supervisors to calculate the heat index for their worksite, and, based on the heat index, displays a risk level to outdoor workers. Then, with a simple “click,” you can get reminders about the protective measures that should be taken at that risk level to protect workers from heat-related illness—reminders about drinking enough fluids, scheduling rest breaks, planning for and knowing what to do in an emergency, adjusting work operations, gradually building up the workload for new workers, training on heat illness signs and symptoms, and monitoring each other for signs and symptoms of heat-related illness. [Read more](#)

Android

iPhone



### OSHA Compliance Guide on the NEW Silica Standard:

<https://www.osha.gov/Publications/OSHA3902.pdf>

## How to Attract the Next-generation of Construction Workers

Provided by: forConstructionpros.com - June 15, 2017

<http://www.forconstructionpros.com/business/article/20863076/how-to-attract-the-nextgeneration-of-construction-workers>

Attracting new hires requires marketing and self-promotion in the places the next generation of workers “live.” For a growing number of contractors, the worker shortage is reaching a critical stage, and the problem will only worsen as increasing numbers of construction workers “age out” and take their knowledge and skills with them. Some estimates predict a shortage of 31 million skilled tradespeople by the year 2020, much of it through natural attrition as increasing numbers of baby boomers exit the workforce.

[81% Boost in Construction Jobs But Industry Lacking Experienced Workers](#)

Finding willing participants to fill these vacancies will prove difficult. As a rule, the industry has struggled to attract new hires, and it will face a far more difficult task luring the current generation. Today’s new workers have been raised on a steady diet of high-tech devices and visual stimulation, and collectively pushed toward university degrees and white collar fields by parents and school administrations. They will prove a tough nut to crack when it comes to opening their eyes and minds to construction’s wide-ranging opportunities.

So how do you crack this “nut?” Start by assessing how you can work through local schools to get their attention. This generally means “showing them the money,” such as work study programs and paid apprenticeships; scholarships for those entering technical fields; tuition reimbursement programs, etc. Highlight available opportunities with your company in school newspapers, community news sites and especially on social media sites. You might even create a short YouTube or Facebook video designed to appeal to this more visually oriented audience.

Next, consider hosting guided tours at a local jobsite; open houses where students and other visitors can climb in equipment; and career fairs, perhaps with some incentive for students who attend. The industry is at a fascinating juncture as technology introduction and adoption advance rapidly, much of which has potential to appeal to gamers and techies if they’re made aware of it. Even the equipment operating environment has become more adapted to those who grew up glued to an Xbox, smartphone or tablet, with its automotive-style amenities and touch screen monitors. Have them climb in the cab, regale them with tales of the dollars and cents of this rewarding career choice and they could be hooked.

Technology is opening new career paths, as well, many of which can prove attractive to today’s youth — for example, certified drone operator and flight planner, or telematics data analyst. Even service technicians must be versed in the use of laptops and tablets as they address the needs of today’s electronically controlled machines.

Even if high-tech roles haven’t emerged within your company yet, examine the ways technology is influencing your jobsites (e.g., mobile apps), or other benefits your company offers could be used as a marketing tool to attract young workers.

[Construction Firms Must Build Up the Benefits to Attract and Retain Workers](#)

The point is that attracting new hires to the industry isn't just a matter of putting out a "Help Wanted" sign anymore. It requires marketing and self-promotion in the places the next generation of workers "live" (schools, communities, online) and planting a seed about the opportunities available. Then, find ways to get them on your home turf so you can show them first hand there's far more to this complex and evolving industry than a hard hat and a shovel.

## **Workforce Development seen as key to Region's Future**

*Provided By: The News Virginian - June 21, 2017*

[http://www.dailyprogress.com/newsvirginian/news/economy/workforce-development-seen-as-key-to-region-s-future/article\\_63744104-56e4-11e7-814a-5b9cfbb9727e.html](http://www.dailyprogress.com/newsvirginian/news/economy/workforce-development-seen-as-key-to-region-s-future/article_63744104-56e4-11e7-814a-5b9cfbb9727e.html)

Unemployment has been cut in half in Waynesboro, Staunton and Augusta County since 2010, even as the area's top economic sector remains manufacturing — an industry that has suffered big losses nationwide in the last quarter-century.

Area economic developers said Wednesday morning that the key to the region's future is workforce development, continued area partnerships and the proper strategic investments. The comments came at the annual Economic Outlook and Business Appreciation Breakfast sponsored by The Greater Augusta Regional Chamber of Commerce and Waynesboro, Staunton and Augusta County. The event was held at the Staunton Holiday Inn. Read more ...

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Greg Hitchin, director of economic development and tourism in Waynesboro, said the designation of the Staunton-Waynesboro-Augusta County area as an official metropolitan area helps in getting funding and in site selection for industries.

"We're a bigger dot on the map," said Hitchin, who noted that sites for prospective industries are chosen globally.

Hitchin said unemployment in the area fell from 7.6 percent to 3.8 percent between 2010 and 2016. The rate of decline in unemployment generally followed the overall U.S. jobless rates between 2010 and 2016, although in terms of actual percentage rates, the SWA area generally fares better than the national picture. The U.S. rate in January 2010, for instance, was 9.8 percent, and in December of 2016, it was 4.7 percent.

Manufacturing continues to be the top employment sector in the region, accounting for 14.6 percent of jobs, although health care isn't far behind at 12.8 percent.

While large companies still dominate the employment market, the three communities continue to work on attracting small businesses, according to Amanda Glover, director of economic development and tourism for Augusta County. She pointed to efforts to help small businesses, such as Grow Waynesboro, which provides grants to small startups, and the Staunton Creative Community Fund, which loans money to local startups as well.

"It is equally important to pay attention to small business," said Glover, who presides over a county that has attracted 378 jobs and \$104.2 million in capital investment in the past year and a half.

Much of that investment has come in existing manufacturers who expanded.

Hitchin said the key to the region's future is job training, other aspects of workforce development, and capitalizing on the partnerships already in place. All three communities have available space in industrial parks, and Waynesboro is developing infrastructure for industrial land it purchased off Interstate 64.

Meanwhile, three individuals were recognized on Wednesday with Dennis Burnett Community Excellence Awards, given in honor of the late economic developer for the Shenandoah Valley Partnership and Augusta County. Burnett died in 2014.

— Gretchen Long, creative director/principal at Queen City Creative. She was recognized for her graphic designs, which have graced many economic development publications, including one that helped illustrate Wednesday's event.

— Former Greater Augusta Regional Chamber of Commerce President/CEO Linda Hershey. Hershey just retired from the chamber. She has also served on the board of Mary Baldwin University. Hershey said she was appreciative of the honor and said of the late Burnett, that "You will always be in our hearts."

— Larry Kroggel, director of human resources at Daikin Applied in Verona. Kroggel, who is chairman-elect of the Greater Augusta Chamber, was recognized for his willingness to host economic development events and serve as a resource.

***NEED a JOB?***  
***NEED to POST a JOB?***

AGCVA Career Center - <https://agcva.agccareers.org/>



## MEMBER NEWS . . .

### **Liphart Steel Co. Inc.**

Liphart Steel Co. Inc., a Richmond-based structural steel and metal fabricator that's operated since 1938, has made changes in its top management. The employee-owned company named Mark A. Teachey as president and chief executive officer. Teachey succeeds Edwin C. Jennings Jr., who retired effective Sept. 30 after having served as president and CEO since 1988.

Teachey, who graduated from Virginia Tech in 1986 with a bachelor's degree in civil engineering, joined Liphart at its valley division in 1987 as a production coordinator.

He was promoted to production manager in 1991 and engineering manager in 1998, when he relocated to the Richmond headquarters. Teachey was promoted to vice president of operations in 2002, elected to the company's board in 2012, and promoted to vice president and general manager in 2013.

## **Jeffrey McClellan Joins Quesenberry's Construction**

*McClellan Will Lead Industrial Division*

Jeffrey McClellan has been named industrial division manager at Quesenberry's Construction, a comprehensive general contractor and construction manager that has served southwest Virginia and surrounding states for over 70 years. McClellan previously served as project manager of the capital maintenance program for the Columbia Pipeline Group in Charleston, WV.

He brings 28 years of industrial construction and project delivery experience, including as a division and corporate manager.



**Ken Anderson PE-LS**

### **Anderson Construction Mediation LLC**

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## **AGCVA NEWS . . .**

### **NEW AGCVA CONTROLLER**

Dennis Hall

Dennis has lived in Richmond since 1973. He is a graduate of Virginia Commonwealth University where he earned an undergraduate degree in accounting and an MBA. Dennis worked four years in public account and is a CPA. He has worked for a number of membership organizations, most recently as Chief Financial Officer for the Medical Society of Virginia.



Dennis lives with his beautiful wife Fay, his two dogs and his wife's cat. When Dennis is not in the office crunching numbers, he is either golfing or playing table tennis. He began employment on June 26, 2017. Welcome Dennis!

## Have you heard about the AGCVA eBulletin?

Have you heard about the AGCVA eBulletin? This new eNewsletter is distributed monthly and is the perfect opportunity to help you keep consistent brand exposure to decision-makers in Virginia's construction industry. [Add Naylor as a safe sender](#) & keep an eye out for advertising opportunities within the AGCVA eBulletin.

For Advertising Rates – go here

<http://www.naylornetwork.com/webkits/PDFs/vgc-n.pdf>

## COMING SOON!

### NEW WEBSITE

AGCVA is in the midst of assembling a NEW WEBSITE that will be available late summer 2017. If you have any recommendations for the site let us know. Contact [Shelia Collins](#) 804.364.5504 x211

## SUMMER CONFERENCE The Omni Homestead

**August 11-12, 2017**

**Meeting Focus: *Revising AGC's Public Policy Positions***



AGC's 2017 Summer Conference is scheduled at the OMNI Homestead on August 11-12. It is important that you **reserve your accommodations at The Omni Homestead as soon as possible** as the hotel will most likely sell out all rooms that weekend. You should also register with AGCVA at your earliest convenience to help us in planning activities.

- District Councils will discuss local Workforce Development Solutions and successful local programs.
- The Board will discuss proposals to update AGC's Public Policy Positions. Make your voice heard and attend this meeting.

## SCHEDULE of EVENTS

### Friday, August 11

3:00 PM

District Council Meeting

*Workforce Development Strategy*

6:30 PM Reception

### Saturday, August 12

8:30 AM

Board of Directors – Public Policy Discussion

6:30 PM

Reception & Dinner for all attendees

### Sunday, August 13

9:00 AM

Convention Committee Meeting

[REGISTER HERE](#)

## WORKFORCE DEVELOPMENT . . .

to assist Workforce Development in your area - contact Courtney Baker at: [Courtney@agcva.org](mailto:Courtney@agcva.org)

### Young Leaders Seminar

The seminar in the series of Young Leaders seminars was held on June 22<sup>nd</sup>. The SOLD OUT seminar topic was on Organizational Structure & Strategic Planning. The instructors for the class were Nathan Karr of Atlantic Constructors Inc; Bruce Tibbetts of EMC Mechanical Services and Farran Davis of EMC Mechanical Services.

For more information contact Courtney Baker at (540) 323.0311

### Piedmont District Memorial Scholarships M. SCOTT BRADSHAW MEMORIAL SCHOLARSHIP

The purpose of these scholarships is to provide financial assistance to qualified and deserving students attending institutions of higher learning.



**Funding** – The M. Scott Bradshaw Memorial Scholarship is funded by the AGCVA Piedmont District as well as private donations from friends and colleagues and will be an amount up to \$2500 annually. The AGCVA Piedmont District Memorial Scholarships are funded by the AGCVA Piedmont District and each will be an amount up to \$1500 annually. The Piedmont District Scholarship Committee will determine the actual amount of the scholarships.

**Applications Must be Received by July 31, 2017**

Scholarship Application – [click here](#)

## DISTRICT NEWS

### Piedmont Brewery Construction Panel Discussion

The ins and outs of brewery construction, from the perspective of the brewery management, held at Champion Brewing at 324 6th Street SE, Charlottesville. Moderated by Kevin Willis of k2w consulting. All of the panelists agree, think out the logistics of daily operations; the best design for the most workable space. Overall all highly recommend using a reputable and qualified contractor for the build.



## SEMINARS & TRAINING

### **NEW ... Young Leaders Seminars for 2017**

AGCVA has developed a comprehensive training program for the young construction leaders in the Commonwealth. The concept is to provide our young leaders with information on other areas of a firm's operations early in their career so that they will have a better understanding of the "big picture", as well as an expanded skill set to help them grow in effectiveness in their current positions.

The program will focus on six major topic areas: finance and banking, risk management, staffing and employment, business development, organizational structure and strategic planning, and operating systems and information technology integration. Each module will be taught by subject matter experts, and will be approximately four hours long.

We are conducting a centralized "pilot program". Classes for the pilot program will be offered in the AGC office in Glen Allen. A registration fee of \$750 per person is required. It covers the cost of all six classes, lunches, refreshments and materials.

For more information contact: Courtney Baker at [courtney@agcva.org](mailto:courtney@agcva.org)

#### **Young Leaders Schedule**

**CLASS TIMES: 10:00 am to 2:00 pm each day**

August 10 - Business Development

September 14 - Finance and Banking

October 12 - Risk Management

November 9 - Staffing and Employment

December 14 - Organizational Structure and Strategic Planning

January 11 - Operating Systems and IT Integration

## PROJECT MANAGEMENT - MODULE 4

### Risk Management

Thursday, August 3 – Friday, August 4, 2017

TIME: 8:30 am to 4:00 pm

### AGCVA Headquarters

11950 Nuckols Road – Glen Allen, VA 23059

COST Per Person: AGCVA Member: \$495 / Non Member: \$795

This course will help early-career project managers gain insight into the types and sources of risk, techniques for managing risk, the basics of insurance and bonding and how quality control/quality assurance plans help mitigate performance risk.

[REGISTER HERE](#)

## Construction Quality Contractor CQC – Training

Both the Corps of Engineers and the U.S. Navy require that CQC personnel pass this training program as part of the certification process. AGC has worked with these groups over the past eighteen years to provide this training on a convenient, reasonably-priced basis.

A registration fee of \$200/member rate and \$250/non-member rate will be charged per attendee to cover the cost of the meeting facility, lunch, handout materials and refreshments.

July 13, 2017

[Construction Quality Management  
for Contractors \(CQC\) 7/13/17](#)

Hilton Garden Inn  
1624 Richmond Road  
Williamsburg, VA 23185

September 19, 2017

[Construction Quality Management  
for Contractors \(CQC\) 9/19/17](#)

Quality Suites Lake Wright  
6280 Northampton Blvd.  
Norfolk, VA 23502

November 16, 2017

[Construction Quality Management  
for Contractors \(CQC\) 11/16/17](#)

Hilton Garden Inn  
1624 Richmond Road  
Williamsburg, VA 23185

## Calendar of Events

07/07/2017

[Tidewater 8th Annual Poker Run July 7-8, 2017](#)

07/13/2017

[Construction Quality Mgmt for Contractors \(CQC\) 7/13/17](#)

07/13/2017

[Richmond Cigars on the Patio 7/13/17](#)

07/13/2017

[Roanoke YCL Night at the Ballpark 7/13/17](#)

07/19/2017

[Roanoke Member Appreciation Event 7/19/17](#)

07/20/2017

[SOLD OUT! YCL Program - Operating Systems/IT Integration 7/20/17](#)

07/27/2017

[Central Nite at the Ballpark 7/27/17](#)

### **BASEBALL OUTINGS**

Roanoke YCL Night at the Ballpark 7/13/17

Central Nite at the Ballpark 7/27/17

Richmond Baseball at The Diamond 8/10/17

Central YCL Baseball Skybox Social 8/14/17

### **COMMUNITY EVENTS**

[Tidewater 8th Annual Poker Run July 7-8, 2017](#)

[Valley Skills Competition Aug 14-19, 2017](#)

[Valley Community Service Project 11/9/17](#)

**Send in Your Company News**

*and it will be highlighted in the AGCVA eBulletin & Social Media*